

**Jake A. Witherell**  
**Chief Operating Officer**  
**Schell Games**



Jake Witherell is Chief Operating Officer of Schell Games, where he oversees the operations and business development efforts of the company. Finance, marketing, legal, human resources, IT, and facilities management are among the departments he manages in this position.

Jake has over 20 years of experience in founding, managing, advising, and investing in companies within the technology, telecommunications, retail, and business services industries. He was previously a co-founder and Managing Partner of M Park Capital, a private investment firm focused on acquiring and operating lower middle market companies.

Prior to M Park Capital, Jake served as Chief Operating Officer of a division of PGI (NYSE:PGI), a leading global provider of collaboration software and solutions. Prior to PGI, Jake held the position of Chief Operating Officer of Netspoke, Inc., an integrated web and audio conferencing service provider. Netspoke was twice named to the prestigious INC 500, a list of the fastest growing private companies in the United States.

Before Netspoke, Jake was co-founder and President of iMeet, Inc., an internet communications service provider. There he grew it into a \$10MM company and oversaw its successful merger with audio conferencing provider Netspoke, Inc. Jake also was the VP of Marketing and Business Development at internet start-up SneakerLabs, Inc.

Currently Jake serves on the board of the Mattress Factory Museum of Contemporary Art, HeartPrints Center for Early Education, and the Pennsylvania Early Learning Investment Commission. In the past, he has been a Director of iMeet, Netspoke, and M Park Capital. Jake holds a B.A. in Economics from Tufts University and an MBA from the Tepper School of Business at Carnegie Mellon University. He also earned a certification from the Entrepreneurial Management Program at Carnegie Mellon University.