

**Michael E. Smeltzer**  
**President**  
**Advancement Solutions, LLC**



Born in York, PA, Mr. Smeltzer has spent much of his career in the manufacturing industry and/or providing services to support manufacturing. General management has been the focus of his career, with specific interest in production management, product development, marketing, and sales. In 2012, Smeltzer launched Advancement Solutions, LLC, to address the shortage of quality customer service and sales professionals in America and to provide assistance to entrepreneurs and business development activities. Mike joined several business executives in 2013 to form York Innovators Group to focus on the development and advancement of intellectual property and economic development.

His business experience includes owning and operating small and medium-sized manufacturing companies, directing the activities of a non-profit business organization, lobbying state and federal policy interests, Department of Defense civilian employee, and ownership of insurance operations.

Mr. Smeltzer is a frequent contributor to magazines, newspapers, radio, and television reports on business in America. He is recognized at Federal and State levels for his interests and opinions on workforce development, education, and economic development.

Mike has received the National Leadership Award from the Republican Party, recognized by the Central Penn Business Journal as a “Mover and Shaker,” and was appointed Honorary Chairman of the Business Advisory Council by the National Republican Congressional Committee.

Mike is a former candidate for U.S. Congress expressing his views for economic strategy, strong national defense, and social program reform.

Mr. Smeltzer is President of the Employers’ Education Foundation and Red Lion Area Education Foundation. He is a board member of numerous non-profit and for-profit organizations, including the Pennsylvania Early Learning Investment Commission.

Mike attended Penn State University studying Computer Science, Business, and Public Speaking.