

Julia H. Klein
Chairwoman & CEO
C.H. Briggs Company



Julia Klein is a Chief Executive, Board Director, and leader in the building materials distribution industry. Her strategic vision, business, and financial acumen have been the foundation for building and managing profitable organizations and high-performing teams. As President, C.E.O. and currently Chairwoman of C. H. Briggs Company, she transformed a local business into a super-regional, professionally managed platform company.

With expertise in strategy, governance, mergers and acquisitions, technology and supply chain solutions, and the residential and commercial construction industries, Ms. Klein has led C. H. Briggs Company for over 20 years. The Company is one of the nation's largest independently owned distributors of specialty building materials with over 10,000 customers, 240 global suppliers, and 5 distribution centers. Customers include manufacturers, architects and designers of specialty interior products. Her track record for growth is based on customer intimacy, industry relationships, assembling a strong management team, and investing in both staff and technology. Ms. Klein has successfully integrated 6 acquisitions expanding the C. H. Briggs Company footprint throughout the Middle Atlantic and Southeast.

Ms. Klein is a member of the Boards of Directors of Hedwin Corporation in Baltimore, Reading Physician Partners, the Reading Health System, Springboard Enterprises, Arzu Studio Hope, the Advisory Board of *Modern Distribution Management*, and is Co-Chair of the Committee of 200 Northeast Region. Most recently, Ms. Klein was elected to The College of Wooster's board of trustees. She is a former member of the Advisory Boards of Quaker Maid Meats, Inc. in Reading, Arbill Safety Supply Company in Philadelphia, and the Regional Advisory Board of Wachovia Bank.

Julia is a former member of the Board of Directors of the NAW (National Association of Wholesaler-Distributors) Institute for Distribution Excellence, the Board of Directors of the North American Building Materials Distribution Association, and the Cabinet Industry Distribution Association, which she helped establish. She is a member of the World Presidents' Organization (WPO) and a former member of the Young Presidents' Organization (YPO); she is also a member of the Committee of 200, an international organization of women entrepreneurs, executives, and board members and she serves on the Early Learning Investment Commission.

Ms. Klein earned a Master Degree in Public Policy as an Urban Scholars Fellow at the University of Chicago and a B.A. from the College of Wooster in Wooster, Ohio. Ms. Klein and her husband have a son and live in Reading, Pennsylvania.